

Quarterly Enrollment Report
New York State Office of Managed Care
September, 1998

Thursday, February 11, 1999

Quarter 3, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Total	MCaid	MCare
Health Maintenance Organizations												
Aetna Health Plans of New York, Inc.	Purchase	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
AmeriHealth Health Plan, Inc.	Elmsford	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Capital District Physicians Health Plan	Albany	187,610	685	939	0	14,580	0	0	203,814	0.2%	1.7%	N/A**
Cigna Healthcare of New York, Inc.	New York	25,666	11,700	1,303	0	0	5,768	0	44,437	33.6%	N/A*	100.0%
Community Health Plan	Latham	148,801	7,219	4,390	0	14,982	26,598	0	201,990	-6.1%	1.1%	4.7%
Elderplan, Inc.	Brooklyn	0	0	0	0	120	4,742	0	4,862	1.1%	-3.3%	1.2%
Empire Blue Cross And Blue Shield Healthnet	New York	153,923	53,917	74,424	2,353	6,959	18,416	0	309,992	4.4%	7.3%	12.5%
Empire Health Choice, Inc.	New York	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Finger Lakes Health Insurance Co., Inc.	Rochester	508,109	5,754	8,483	0	23,466	33,134	11,616	590,562	1.4%	7.2%	1.9%
Health Care Plan	Buffalo	120,907	16,376	378	0	0	18,054	0	155,715	1.4%	N/A*	9.3%
Health Insurance Plan of Greater New York, Inc.	New York	571,052	21,332	13,099	3,642	54,795	73,612	0	737,532	-0.2%	-5.2%	2.8%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	73,178	0	243	232	0	0	0	73,653	-29.6%	N/A*	N/A**
HEALTHNOW NEW YORK INC.	Buffalo	172,894	73,047	533	0	11,465	10,424	0	268,363	2.6%	2.3%	5.2%
HEALTHNOW NEW YORK INC.	Albany	46,490	108,897	1,198	0	0	1,303	0	157,888	69.3%	N/A*	44.4%
HealthSource HMO of NY, Inc.	DeWitt	11,832	0	445	0	0	0	0	12,277	-197.2	N/A*	N/A**
HealthSource NY/NJ	New York	878	23,685	371	0	0	0	0	24,934	-18.3%	N/A*	N/A**
HMO-CNY, Inc.	Syracuse	58,136	0	792	0	0	0	0	58,928	3.4%	N/A*	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	19,613	0	287	0	3,356	1,455	0	24,711	6.5%	8.7%	20.6%
Independent Health Association, Inc.	Buffalo	335,453	20,523	2,113	968	20,248	26,232	0	405,537	-0.4%	1.6%	5.2%
Independent Health Association, Inc.	Tarrytown	13,054	9,605	686	0	0	0	0	23,345	-22.0%	N/A*	N/A**
MagnaHealth	Garden City	0	6,219	97	0	0	0	0	6,316	-0.5%	N/A*	N/A**
Managed Health, Inc.	New York City	953	0	1,585	0	0	1,096	0	3,634	-9.4%	N/A*	6.2%
Managed Healthcare Systems of New York, Inc.	New York	0	0	9	0	30,515	0	0	30,524	-2.1%	-2.1%	N/A**
MDNY Healthcare, Inc.	Melville	28,817	11,712	1,316	0	0	3,068	0	44,913	3.2%	N/A*	13.7%
MetroPlus Health Plan	New York	0	0	962	0	54,520	0	0	55,482	2.1%	2.5%	N/A**
MVP Health Plan, Inc.	Schenectady	245,536	0	1,998	0	0	0	0	247,534	-1.5%	N/A*	N/A**

Quarter 3, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter	+/- from Prior		
									Total	Total	MCaid	MCare
North American HealthCare, Inc.	Amherst	10,621	13,321	304	0	0	0	0	24,246	2.5%	N/A*	N/A**
North Medical Community Health Plan, Inc.	Liverpool	10,696	0	37	0	0	0	0	10,733	-0.5%	N/A*	N/A**
NYLCare Health Plans of NY, Inc.	Jackson Heights	33,912	36,750	353	0	1,993	9,698	0	82,706	-7.1%	-4.7%	-2.4%
Oxford Health Plans of New York	New York	111,300	1,014,700	71,200	0	38,788	127,900	0	1,363,888	-1.6%	-6.0%	-1.4%
Physicians Health Services of New York, Inc.	White Plains	37,838	137,741	2,409	0	0	10,516	0	188,504	2.2%	N/A*	2.3%
Prudential Health Care Plan of New York	Suffern	22,795	16,598	3,280	0	0	967	0	43,640	-10.9%	N/A*	39.3%
Rochester Area HMO	Rochester	123,479	814	572	0	10,073	21,988	0	156,926	-0.3%	5.6%	3.1%
U.S. HealthCare, Inc.	Uniondale	410,349	244,406	12,933	1,290	318	36,996	0	706,292	0.7%	-32.4%	5.9%
United Health Care Plan of NY, Inc.	New York	20,259	61,322	1,627	0	1,466	7,665	0	92,339	4.8%	4.1%	19.6%
United Health Care Plan of Upstate NY, Inc.	East Syracuse	13,271	3,336	343	0	3,585	0	0	20,535	-3.5%	2.7%	N/A**
Utica-Watertown Health Insurance Co., Inc.	Utica	38,762	24,567	13,585	0	0	0	0	76,914	-23.1%	N/A*	N/A**
Vytra Health Plans Long Island, Inc.	Melville	84,863	50,850	1,298	0	5,992	17,030	0	160,033	3.6%	0.1%	4.6%
WellCare of New York, Inc.	Kingston	29,336	1,518	3,687	0	19,855	10,320	0	64,716	-3.3%	-1.9%	0.8%
HMO Quarter 3, 1998 Totals	Penetration Rate: 36.7%	3,670,383	1,976,594	227,279	8,485	317,076	466,982	11,616	6,678,415			

Prepaid Health Services Plans

Buffalo Community Health, Inc.	Buffalo	0	0	0	0	4,816	0	0	4,816	N/A**	4.8%	N/A**
CarePlus, LLC	New York	0	0	0	0	6,334	0	0	6,334	N/A**	14.8%	N/A**
CenterCare, Inc.	New York	0	0	0	0	17,345	0	0	17,345	N/A**	-6.9%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	5,991	0	0	5,991	N/A**	0.8%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	7,093	0	0	7,093	N/A**	22.9%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,704	0	0	1,704	N/A**	-11.2%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	21,460	0	0	21,460	N/A**	1.6%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	63,926	0	0	63,926	N/A**	4.0%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	13,202	0	0	13,202	N/A**	-2.0%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	16,390	0	0	16,390	N/A**	1.4%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	57,599	0	0	57,599	N/A**	0.7%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	7,699	0	0	7,699	N/A**	-2.4%	N/A**
St. Barnabas Community Health Plan	Bronx	0	0	0	0	9,021	0	0	9,021	N/A**	7.2%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	7,077	0	0	7,077	N/A**	-2.0%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	28,049	0	0	28,049	N/A**	-1.3%	N/A**
The Institute for Urban and Family Health, Inc.	New York	0	0	0	0	2,602	0	0	2,602	N/A**	-18.8%	N/A**
The New York Hospital Community Health Plan	New York	0	0	0	0	6,248	0	0	6,248	N/A**	11.7%	N/A**

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Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	13,246	0	0	13,246	N/A**	-3.9%	N/A**
PHSP Quarter 3, 1998 Totals	Penetration Rate: 1.6%	0	0	0	0	289,802	0	0	289,802			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 3, 1998:</u>	3,670,383	1,976,594	227,279	8,485	606,878	466,982	11,616	6,968,217
<u>Previous</u>	3,695,390	1,936,241	231,148	9,037	603,273	449,546	10,741	6,935,376
<u>Change from Prior</u>	-25,007	40,353	-3,869	-552	3,605	17,436	875	32,841
<u>% Change from Prior</u>	-0.7%	2.1%	-1.7%	-6.1%	0.6%	3.9%	7.5%	0.5%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	17,047
<u>Total OTHER Medicaid:</u>	<u>4,391</u>
<u>TOTAL MEDICAID:</u>	628,316

Total Capitation

<u>All Categories This</u>	6,989,655
<u>Total Capitation Previous Quarter:</u>	6,957,634
<u>Penetration Rate for all Managed</u>	38.4% *
<u>Total % Change from Prior</u>	0.5%

* 1996 Census (projected) - NYS Department of Economic 18,184,774